



R.J. O'Brien Promotes Matt Heidkamp to COO, U.S., Gemma Lloyd to COO, EMEA

CHICAGO, Oct. 9, 2023 – Chicago-based R.J. O'Brien & Associates (RJO), the oldest independent futures brokerage and clearing firm in the United States, today announced the promotions of Matt Heidkamp to Executive Director, Chief Operating Officer (COO), U.S. for RJO and Gemma Lloyd to Chief Operating Officer, EMEA for the firm's UK-based affiliate R.J. O'Brien Limited (RJO Limited). Both executives bring decades of relevant experience to the roles – with Heidkamp spending nearly his entire 29-year career at RJO in trading and operations and Lloyd joining earlier this year with more than 25 years of experience in client service and sales management roles in the listed derivatives space with brokerage firms, investment banks and asset managers.

Terry Gilhooly, Global COO, said: "Matt has tremendous expertise and experience in the space, particularly in operations, and his contributions to what we do have been invaluable. He and Gemma – who are both highly respected in the industry – will lead our teams in the respective regions, ensuring we find and implement optimal operations solutions, as well as achieve target objectives throughout our continued growth into new asset classes and locations."

Mark Phelps, Managing Director, EMEA for RJO Limited, said: "As we further build out our Europe, Middle East and Africa (EMEA) region and add products, asset classes and capabilities beyond our robust listed derivatives offering, Gemma will play a vital role in support of our traditional markets while helping to fuel that expansion in EMEA from an operations perspective. She has already proven herself a tremendous asset to the organization."

Heidkamp started his career at RJO on the CBOT trading floor. He worked his way up with progressively more responsibility, managing all trading floors and back-office operations as the firm grew dramatically in the 29 years since he joined, including delivering solutions on several key acquisitions. Most recently, he served as Senior Director of Operations. He received a Bachelor of Arts degree from the University of Illinois.

Lloyd joined RJO Limited in early 2023 as Chief Commercial Officer. Previously, since 2018, she was Chief Business Development Officer for G.H. Financials Group, serving on the management committee and leading all client-facing areas globally. She joined the firm in 2013 as Global Head of Service Delivery and was named Managing Director in 2016. From 2010 to 2013, she was Vice President, Derivatives Sales and Business Development for State Street GmbH, where she helped establish a new client clearing business for listed and over-the-counter derivatives. Prior to that role, Lloyd was responsible for technical sales and business development at SEB Investment Management. Earlier in her career, Lloyd was a Clearing Supervisor at Chase Manhattan Bank and at Goldman Sachs. She began her career working on the trading floor of the

International Petroleum Exchange (IPE) for ED&F Man. Lloyd earned her Bachelor of Science degree in financial services from the University of Greenwich.

About R.J. O'Brien & Associates and R.J. O'Brien Limited

Founded in 1914, [R.J. O'Brien & Associates](#) is the oldest independent futures brokerage and clearing firm in the United States, serving more than 80,000 institutional, commercial and individual clients globally, in addition to a network of approximately 300 introducing brokers (IBs). RJO services the industry's most expansive global network of IBs, a vast array of middle market firms and many of the world's largest financial, industrial and agricultural institutions. The firm offers state-of-the-art electronic trading and 24-hour trade execution on every major futures exchange worldwide. RJO received the FOW International Award for Non-Bank FCM of the Year for five consecutive years, and the firm and its UK affiliate have earned eight honors from the HFM Global publications in recent years.

[R.J. O'Brien Limited](#) provides execution, clearing and settlement services to professionals and eligible counterparty clients who transact business on the world's leading futures and options exchanges. RJO Limited offers anonymous electronic and voice access to markets across multiple asset classes, including futures and options on all major global exchanges, and over-the-counter cleared commodities. It also provides real-time risk management across asset classes; tailored post-trade services; proximity and colocation services; and state-of-the-art front-, middle- and back-office solutions for sell-side clients wanting to outsource technology and facilities management.

R.J. O'Brien Limited is authorized and regulated by the Financial Conduct Authority (FRN 114120).

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